



Consulting Delivery Manager



Are you a confident, charismatic individual with extensive coaching experience and a passion for our vision to inspire society, in particular in the field of business?

This role is an exciting opportunity to be part of Resurgo's growing Resurgo Consulting team, using Resurgo's market leading approach to equip corporate and not-for-profit organisations with transformative leadership and management skills. As an excellent communicator with extensive coaching experience, you will oversee the design and delivery of our coaching programme to a range of organisations, working with existing and new clients to tailor coaching context to their context, and training and deploying Resurgo coaches to fulfil a range of coaching services.

Apply by completing our application form and returning with your CV to recruitment@resurgo.org.uk

Deadline for applications: **31st September 2019**

Responsibilities

Coaching Content Design

- Design coaching content to be delivered to corporate and not-for-profit clients, working with other members of the Consulting team to ascertain client needs and tailoring content accordingly
- Support other coaches to tailor coaching content appropriately for their own Consulting sessions with a range of clients across the corporate and not-for-profit sectors
- Generate new content and seek out regular input through researching talks, articles, books and podcasts that are relevant for our clients and meeting with a working group to develop these offerings.

Coaching Delivery

- Provide outstanding coaching (both in a group setting and on a 1:1 basis) to a

range of Resurgo Consulting clients and continue to develop as a coach, working towards ICF accreditation in year 1

- Model outstanding coaching and provide ongoing support to Resurgo's internal coaches and to the associate pool to build a team of excellent corporate coaches, for the business world.
- Deploy Resurgo coaches as appropriate in the delivery of Consulting contracts, while recognising and supporting conflicting coaching demands in Resurgo's other programmes.

Client Liaison

- Together with the Senior Client Development Manager encourage repeat business and identify opportunities for expansion of our work with them.

- Together with the Senior Client Development Manager, liaise with clients before and after coaching programmes, with a view to understanding their context in order to tailor programmes accordingly and to provide ongoing support where relevant.

Active participation in and support for Resurgo's team and mission

- Help build and develop Resurgo's ethos and Christian life as a team member including leading and contributing to daily team prayer meetings as an integral part of Resurgo's operation and for the success of its mission.

Person specification

- A practising Christian who is passionate about personally representing the Christian values of Resurgo and committed to Resurgo's mission to transform urban communities.
- Excellent coaching ability, with relevant coaching experiences and an excellent understanding of training techniques
- Experience in coaching a range of clients, including corporate entities, and an ability to actively and successfully pursue new business and clients
- An entrepreneurial edge and desire to see substantial growth
- Effective interpersonal skills and high emotional intelligence, with the ability to relate confidently to a range of audiences, internally and externally
- Self-motivated forward planner who exercises initiative, with the ability to prioritise workload, including working well under pressure
- Good IT skills, with a working knowledge of Salesforce and Microsoft Word, Excel, Outlook, and PowerPoint

Working requirements, salary & benefits

- **Salary £30,000 - £34,000 dependent on experience, plus pension scheme with employer contribution.**
- **Full-time Monday to Friday, 9.30am – 5.30pm.**
- **One year fixed term contract with the potential for extension**
- 25 days annual leave pro rata, with additional time off between Christmas and New Year.
- Occasional evening working required (for events such as termly Spear Celebration evenings and the annual Resurgo fundraising party).
- Excellent staff development and training opportunities, including attendance on 'Coaching for Leadership' course – an accredited 5 day programme of leadership training over 2 months (valued at £2,500).
- You will be expected to participate in the wider staff team including taking an active part in weekly staff prayer meetings and annual staff conferences in summer and winter (one residential)
- We offer an Employee Assistance Programme (a confidential support service) as well as the option to take advantage of Give as you Earn (GAYE)